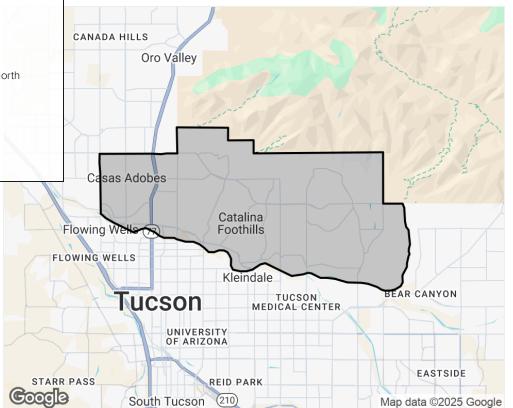




About North Tucson MLS Area

Welcome to your personalized market report for North Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get the full Market Report and to learn more about North Tucson MLS Area.





Market Summary - All Property Types

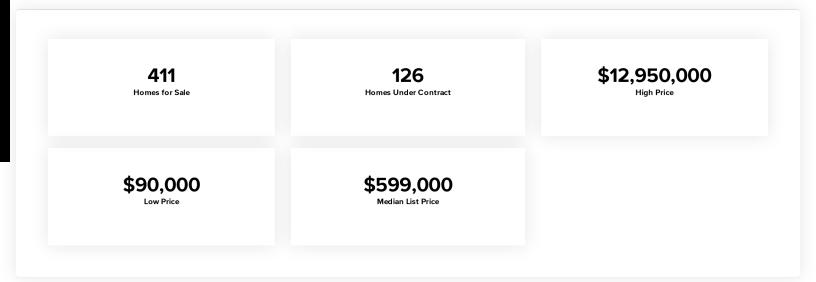
Recent Sales Trends

The statistics below highlight key market indicators for North Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of October 2025.

	Current Period Oct 2025	Last Month Sep 2025	Change From Last Month	Last Year Oct 2024	Change From Last Year
Homes Sold	90	99	▼ 9%	87	3 %
Median Sale Price	\$590,000	\$599,000	▼ 2%	\$505,000	1 7%
Median List Price	\$599,500	\$599,000	0%	\$517,400	1 6%
Sale to List Price Ratio	97%	97%	0%	98%	▼ 1%
Sales Volume	\$64,837,715	\$69,065,101	▼ 6%	\$54,860,879	1 8%
Average Days on Market	56 days	77 days	▼ 21 days	38 days	^ 18 days
Homes Sold Year to Date	1,010	920	1 0%	1,046	▼3%
For Sale at Month's End	375	350	~ 7%	313	2 0%

Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of November 11, 2025. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

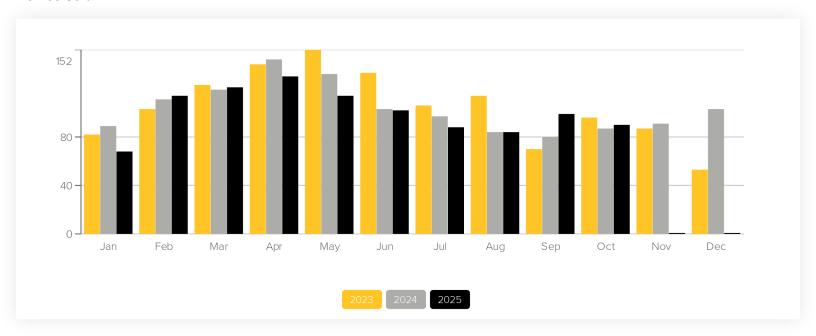


Values pulled on 11/11/2025

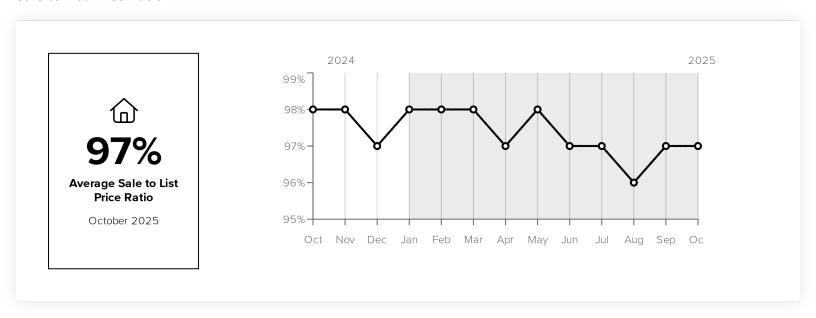


Nara Brown - The Nara Brown Team (520) 390-6000 Nara@SoldTucson.com https://SoldTucson.com

Homes Sold



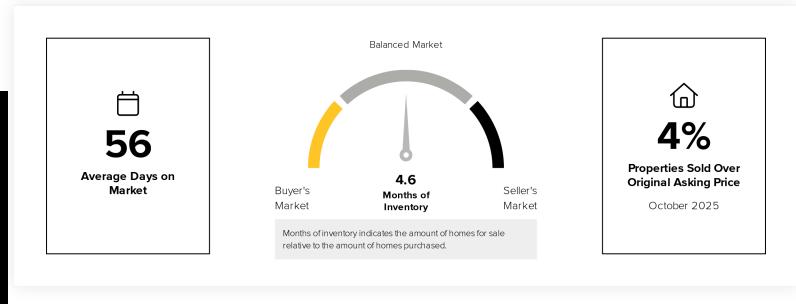
Sale to List Price Ratio







Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers

Buyer's Market More people selling homes than buying More homes to choose from Could spend less than asking price Price restrictions Rarely competing offers

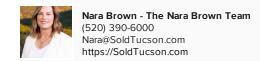
Seller's Market More people buying homes than selling Fewer homes to choose from Need to be able to close quickly Could spend more than asking price Competition from other buyers

How it Impacts Sellers

Buyer's Market More people selling homes than buying Takes more time to sell Fewer offers received Could get lower than asking price May have to make repairs and/or concessions

Seller's Market More people buying homes than selling Home sells quickly Multiple offers likely Could get more than asking price Buyers willing to overlook repairs





Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings Months of Inventory		Sales		Market Climate	
	As of 11/11/25	Current Period Oct 2025	3 Month Trend	Current Period Oct 2025	6 Month Avg	
All Price Ranges	413	4.6	1.5	90	96	Balanced
< \$200,000	25	8.3	2.3	3	2	Buyer's
\$200,000 - \$400,000	129	5.2	1.9	25	23	Balanced
\$400,000 - \$600,000	73	3.8	1.2	19	19	● Seller's
\$600,000 - \$800,000	51	2.8	0.9	18	21	● Seller's
\$800,000 - \$1,000,000	40	3.3	1.1	12	11	● Seller's
\$1,000,000 - \$1,200,000	17	17.0	1.9	1	4	Buyer's
\$1,200,000 - \$1,400,000	11	11.0	1.4	1	3	Buyer's
\$1,400,000 - \$1,600,000	15	3.8	1.7	4	3	● Seller's
\$1,600,000 - \$1,850,000	15	5.0	2.1	3	3	Balanced
\$1,850,000 - \$2,000,000	3	3.0	1.5	1	1	● Seller's
> \$2,000,000	34	11.3	6.8	3	1	Buyer's

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory



Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in North Tucson MLS Area, Arizona. The values are based on closed transactions in October 2025.

