



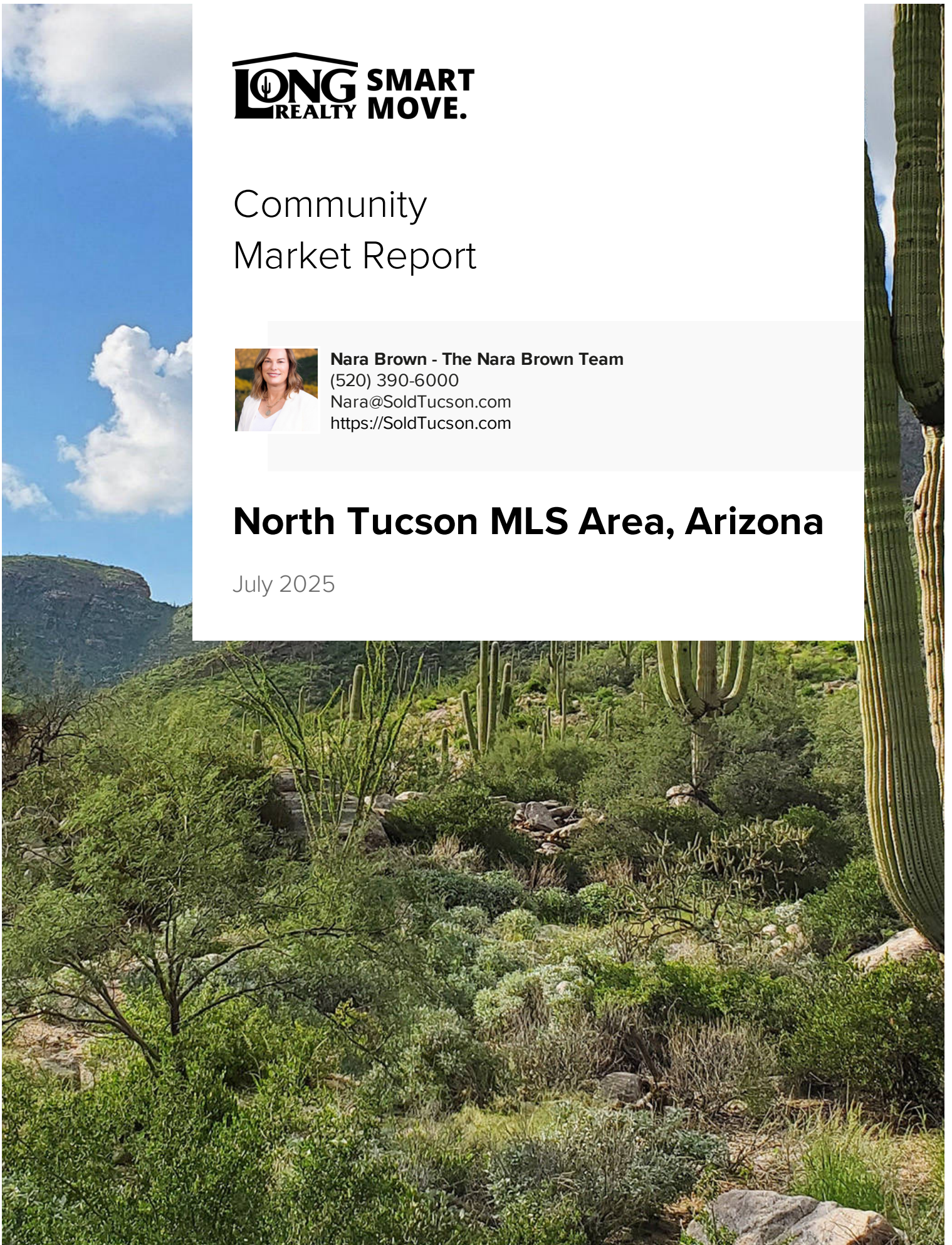
# Community Market Report



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## North Tucson MLS Area, Arizona

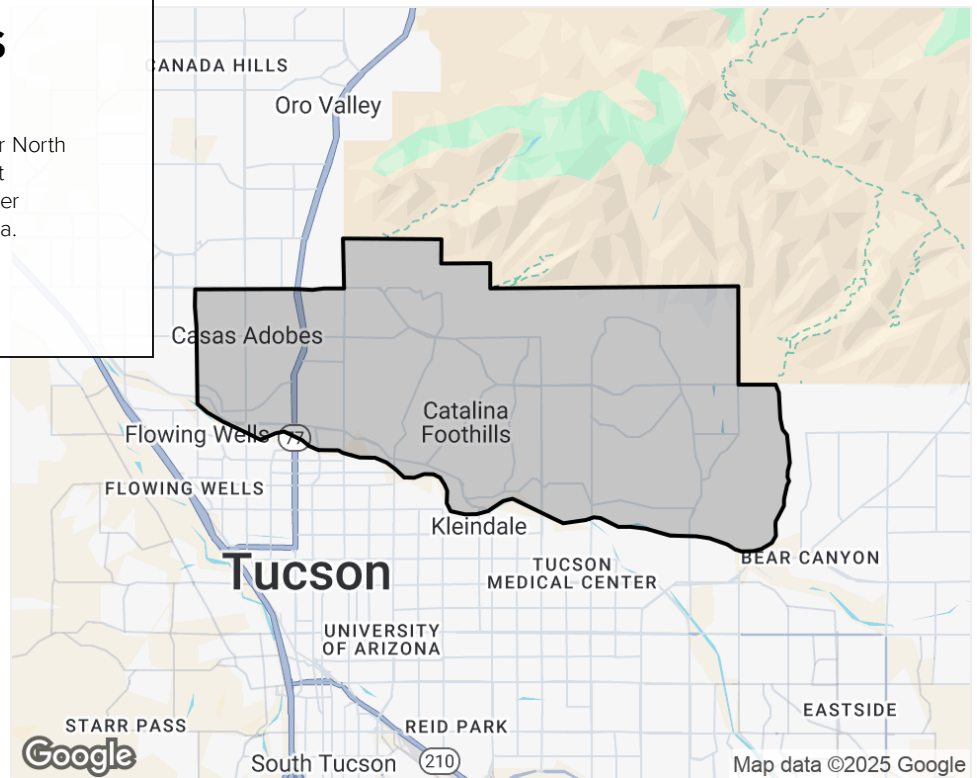
July 2025





## About North Tucson MLS Area

Welcome to your personalized market report for North Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get  
the full Market  
Report and to learn  
more about North  
Tucson MLS Area.







# Market Summary

## All Property Types

## Recent Sales Trends

The statistics below highlight key market indicators for North Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of June 2025.

	Current Period Jun 2025	Last Month May 2025	Change From Last Month	Last Year Jun 2024	Change From Last Year
Homes Sold	100	114	▼ 12%	103	▼ 3%
Median Sale Price	\$626,500	\$670,250	▼ 7%	\$634,000	▼ 1%
Median List Price	\$650,000	\$677,450	▼ 4%	\$625,000	▲ 4%
Sale to List Price Ratio	97%	98%	▼ 1%	97%	0%
Sales Volume	\$70,818,444	\$87,326,319	▼ 19%	\$71,650,187	▼ 1%
Average Days on Market	61 days	45 days	▲ 16 days	35 days	▲ 26 days
Homes Sold Year to Date	647	547	▲ 18%	699	▼ 7%
For Sale at Month's End	459	455	▲ 1%	322	▲ 43%

## Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of July 11, 2025. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

419

Homes for Sale

102

Homes Under Contract

\$12,950,000

High Price

\$97,500

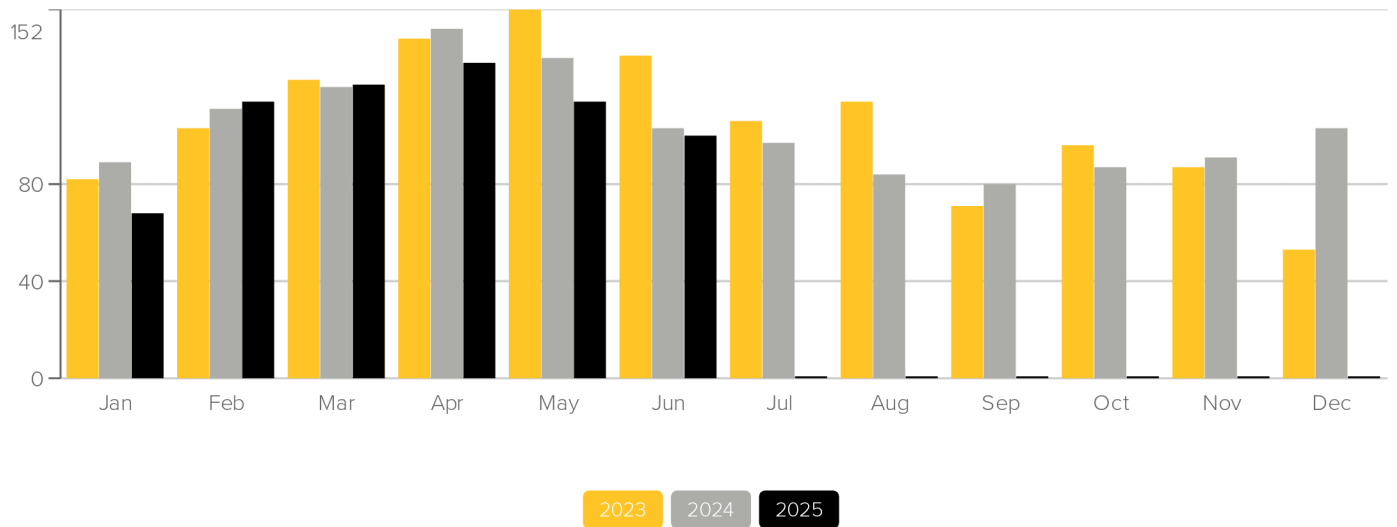
Low Price

\$635,000

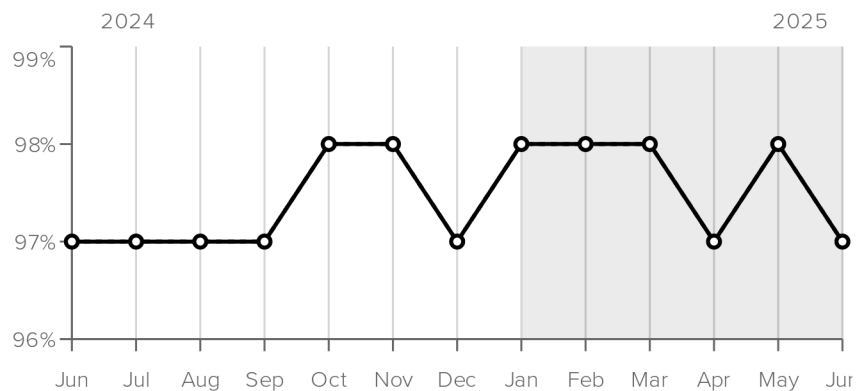
Median List Price



## Homes Sold

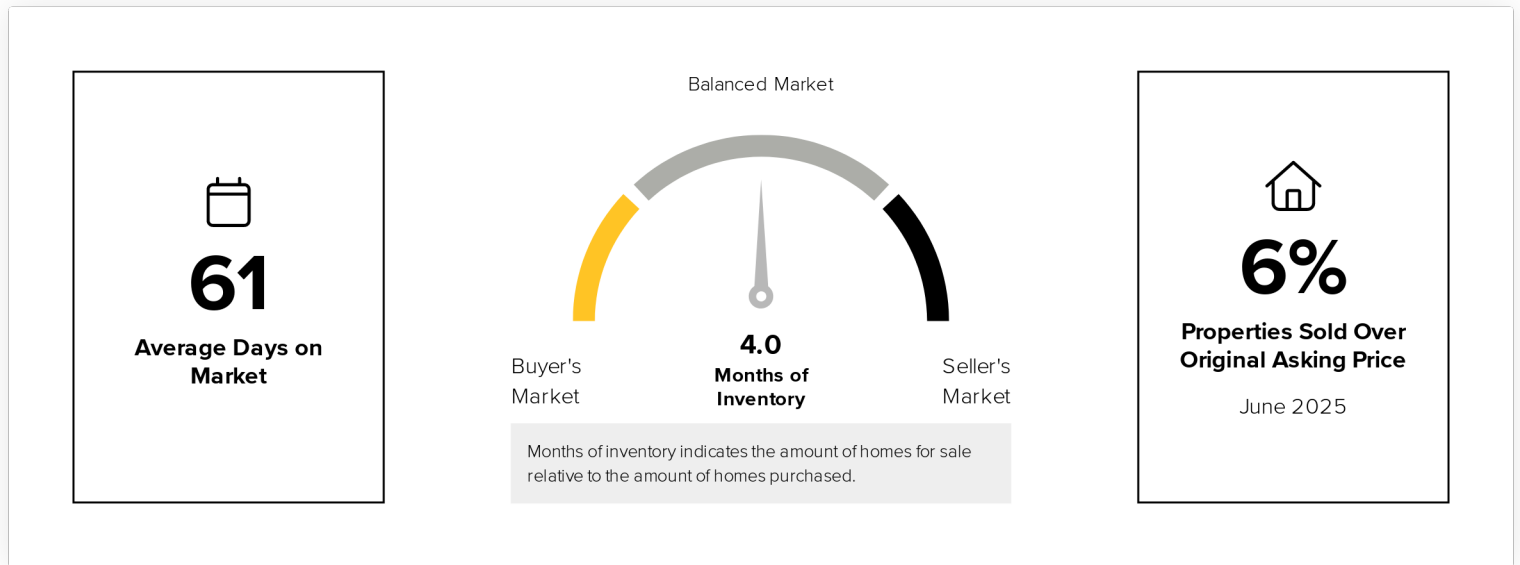


## Sale to List Price Ratio





# Market Conditions



## Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it  
Impacts  
Buyers

**Buyer's Market**  
More people selling homes than buying

- More homes to choose from**
- More negotiating power**
- Could spend less than asking price**
- Price restrictions**
- Rarely competing offers**

**Seller's Market**  
More people buying homes than selling

- Fewer homes to choose from**
- Less negotiating power**
- Need to be able to close quickly**
- Could spend more than asking price**
- Competition from other buyers**

How it  
Impacts  
Sellers

**Buyer's Market**  
More people selling homes than buying

- Takes more time to sell**
- Fewer offers received**
- Could get lower than asking price**
- May have to make repairs and/or concessions**

**Seller's Market**  
More people buying homes than selling

- Home sells quickly**
- Multiple offers likely**
- Could get more than asking price**
- Buyers willing to overlook repairs**



## Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory		Sales		Market Climate
	As of 7/11/25	Current Period Jun 2025	3 Month Trend	Current Period Jun 2025	6 Month Avg	
All Price Ranges	419	4.0	1.2	105	109	Balanced
< \$200,000	23	—	7.7	0	1	—
\$200,000 - \$400,000	122	4.1	1.4	30	28	● Balanced
\$400,000 - \$600,000	59	3.0	0.9	20	22	● Seller's
\$600,000 - \$800,000	82	3.3	1.0	25	22	● Seller's
\$800,000 - \$1,000,000	44	3.7	1.0	12	12	● Seller's
\$1,000,000 - \$1,200,000	13	2.6	0.6	5	6	● Seller's
\$1,200,000 - \$1,400,000	14	4.7	0.9	3	4	● Balanced
\$1,400,000 - \$1,600,000	11	5.5	0.9	2	4	● Balanced
\$1,600,000 - \$1,850,000	11	2.8	1.0	4	2	● Seller's
\$1,850,000 - \$2,000,000	4	2.0	1.0	2	0	● Seller's
> \$2,000,000	36	18.0	4.5	2	3	● Buyer's

### Seller's Market

Less than 4 months of inventory

### Balanced Market

Between 4-6 months of inventory

### Buyer's Market

More than 6 months of inventory



# Statistics

## Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in North Tucson MLS Area, Arizona. The values are based on closed transactions in June 2025.

