



Community Market Report



Nara Brown - The Nara Brown Team
(520) 390-6000
Nara@SoldTucson.com
<https://SoldTucson.com>

North Tucson MLS Area, Arizona

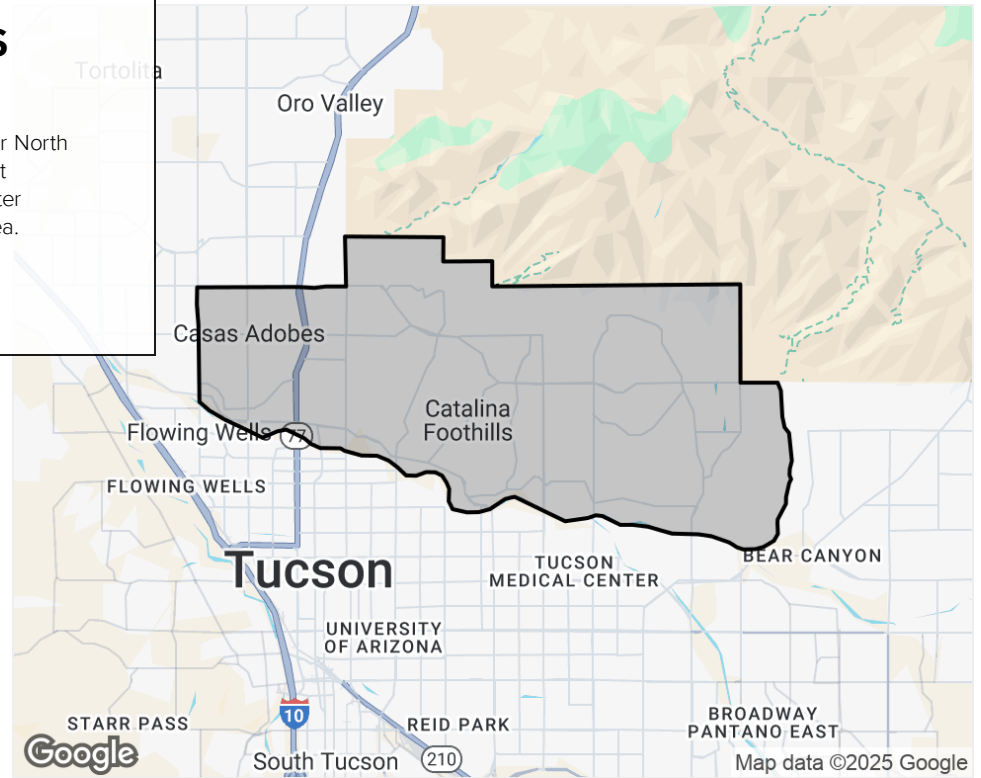
January 2025





About North Tucson MLS Area

Welcome to your personalized market report for North Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get the full Market Report and to learn more about North Tucson MLS Area.





Market Summary

All Property Types

Recent Sales Trends

The statistics below highlight key market indicators for North Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of December 2024.

	Current Period Dec 2024	Last Month Nov 2024	Change From Last Month	Last Year Dec 2023	Change From Last Year
Homes Sold	103	91	▲ 13%	53	▲ 94%
Median Sale Price	\$650,000	\$601,000	▲ 8%	\$510,000	▲ 27%
Median List Price	\$665,000	\$600,000	▲ 11%	\$515,000	▲ 29%
Sale to List Price Ratio	97%	98%	▼ 1%	98%	▼ 1%
Sales Volume	\$76,905,034	\$66,129,300	▲ 16%	\$34,117,012	▲ 125%
Average Days on Market	45 days	44 days	▲ 1 day	31 days	▲ 14 days
Homes Sold Year to Date	1,242	1,139	▲ 9%	1,260	▼ 1%
For Sale at Month's End	—	379	▼ 100%	—	—

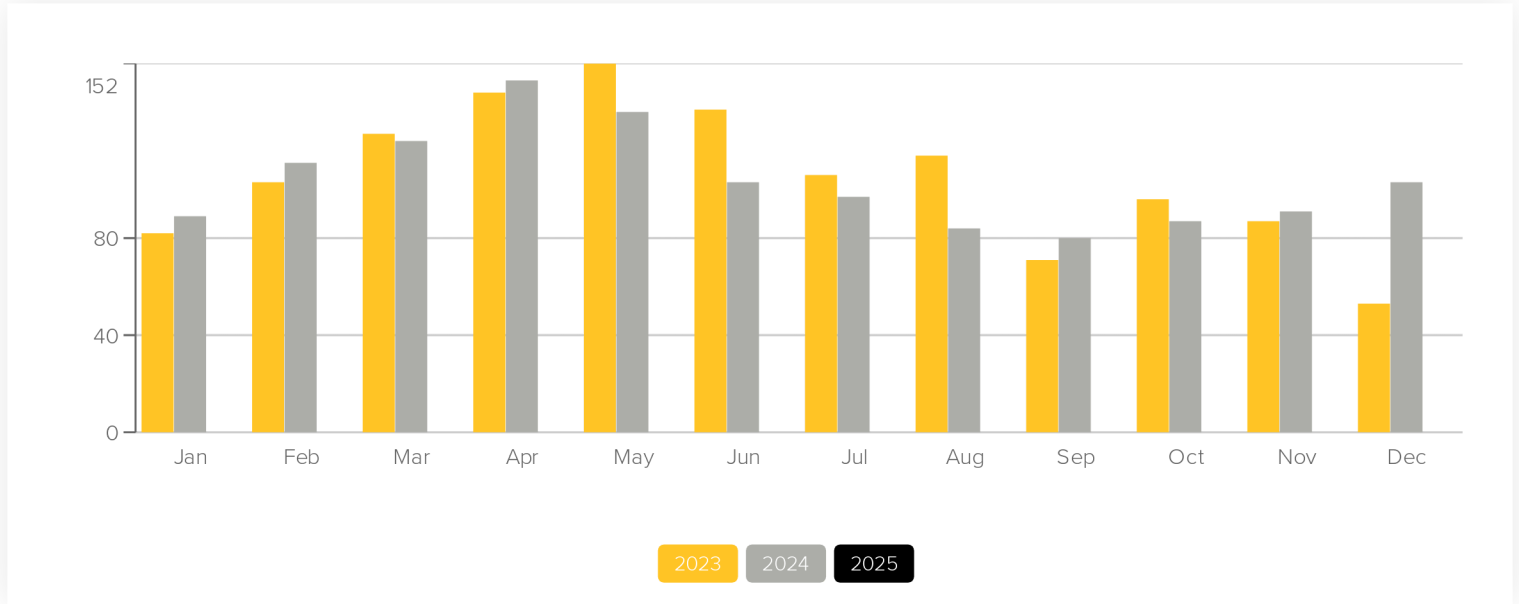
Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of January 8, 2025. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

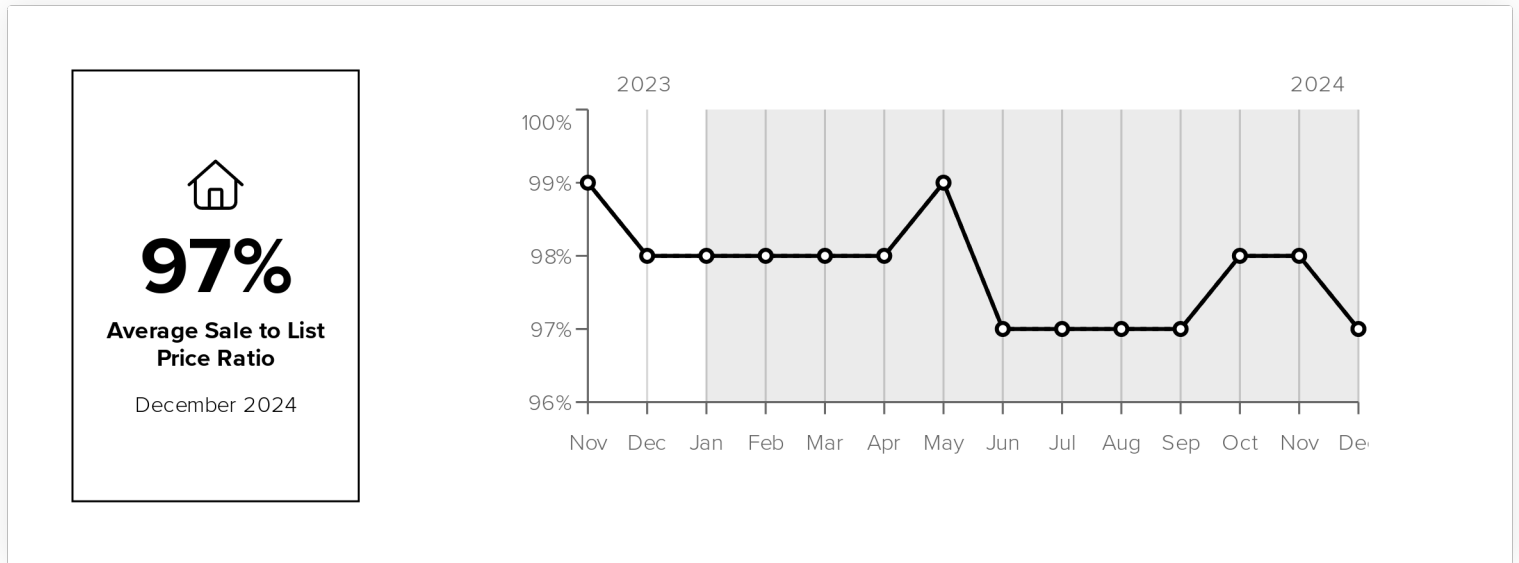
344 Homes for Sale	93 Homes Under Contract	\$12,950,000 High Price
\$119,900 Low Price	\$650,000 Median List Price	



Homes Sold



Sale to List Price Ratio





Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers

Buyer's Market
More people selling homes than buying

- More homes to choose from
- More negotiating power
- Could spend less than asking price
- Price restrictions
- Rarely competing offers

Seller's Market
More people buying homes than selling

- Fewer homes to choose from
- Less negotiating power
- Need to be able to close quickly
- Could spend more than asking price
- Competition from other buyers

How it Impacts Sellers

Buyer's Market
More people selling homes than buying

- Takes more time to sell
- Fewer offers received
- Could get lower than asking price
- May have to make repairs and/or concessions

Seller's Market
More people buying homes than selling

- Home sells quickly
- Multiple offers likely
- Could get more than asking price
- Buyers willing to overlook repairs



Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales		Market Climate
		As of 1/8/25	Current Period Dec 2024	3 Month Trend	Current Period Dec 2024	6 Month Avg	
All Price Ranges	344	3.3	1.2	103	90	Seller's	
< \$200,000	9	3.0	1.3	3	2	● Seller's	
\$200,000 - \$400,000	100	5.0	1.4	20	22	● Balanced	
\$400,000 - \$600,000	47	2.5	0.8	19	19	● Seller's	
\$600,000 - \$800,000	61	2.0	0.9	30	21	● Seller's	
\$800,000 - \$1,000,000	33	2.2	0.9	15	10	● Seller's	
\$1,000,000 - \$1,200,000	15	3.0	1.3	5	3	● Seller's	
\$1,200,000 - \$1,400,000	10	10.0	1.4	1	3	● Buyer's	
\$1,400,000 - \$1,600,000	15	5.0	1.9	3	2	● Balanced	
\$1,600,000 - \$1,850,000	19	4.8	2.1	4	2	● Balanced	
\$1,850,000 - \$2,000,000	3	—	—	0	0	—	
> \$2,000,000	32	10.7	5.3	3	2	● Buyer's	

Seller's Market
Less than 4 months of inventory

Balanced Market
Between 4-6 months of inventory

Buyer's Market
More than 6 months of inventory





Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in North Tucson MLS Area, Arizona. The values are based on closed transactions in December 2024.

